



BATORY FOODS®



FOR IMMEDIATE RELEASE: BATORY FOODS ACQUIRES POLYPRO INTERNATIONAL

- Batory to take over as exclusive distributor of Procol® food grade guar gum in the United States and Canada.
- Polypro will continue to market non-food grade guar gum applications through sister company, Rantec Corporation.

December 6th, 2019. Rosemont, IL. Batory Foods announced today that it acquired the assets of Minneapolis-based Polypro International, Inc., one of the largest distributors of hydrocolloids in the United States and the Americas. Batory Foods is the nation’s leading distributor of commodity and specialty food ingredients. With the addition of the Polypro business, Batory is positioned to become the largest distributor of clean label texturants in the United States.

Batory Foods President Ron Friedman said, “Polypro’s Mark Kieper—and his Dad before him—built a wonderful organization. Their customer service is outstanding and their supplier relationships are top-tier. These are big commercial shoes to fill.”

Polypro has been in business for 37 years and is a prominent supplier of Procol® food grade guar gum, which is used as a thickening, stabilizing, suspending and binding agent. Batory will take over as the exclusive distributor of Procol® in the United States and Canada.

Polypro owner and President Mark Kieper said, “Polypro’s relationship with Batory spans more than 20 successful years. Batory is the natural choice to manage the Procol brand going forward and can offer our long-standing customers thousands of other ingredients to go along with Procol Guar Gum.”

Kieper intends to focus Polypro’s commercial efforts on non-food grade guar gum applications through Rantec Corporation, a Polypro sister company. Batory will provide technical sales and service for all food grade business and refer any non-food grade inquiries to Rantec.

Hector Lopez, VP of Project Management for Batory, said “Polypro has a wonderful culture. The whole team is very customer focused. We think the Polypro folks will fit right in here.”

Starting Monday, December 9th, the Polypro Team will begin working with their customers to shift ordering to Batory Foods.

About Batory: Quality People. Choice Ingredients.

Founded in 1979, Batory Foods offers a full portfolio of high-quality food ingredients to food and beverage manufacturers throughout the United States. In addition, Batory operates a national system of warehouses and distribution centers centered on logistics principles for quick and efficient delivery of products.

For questions, please contact:

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